

THE OFFICIAL JOURNAL OF AIRAH

FEBRUARY 2017 · VOLUME 16.1

RRP \$14.95

Ecolibrium



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Can a positive-net-energy
home also be comfortable?



PRINT POST APPROVAL NUMBER PP352532/00001

THE ARTFUL DODGER

Based in Melbourne, Megan Coetzer, Affil.AIRAH, is product implementation manager for BluOne, a member of The Women of AIRAH, and a dodgeball enthusiast.

Responsibilities

Product implementation manager for BluOne. My responsibilities include facilitating policies and procedures to ensure successful deployment and maintenance of TDX20 (R458a) refrigerant into Australia. This includes working in all departments in the business from media and distribution to sales.

Passions

New innovations and ideas. Coming across a product with benefits unheard of in the market and being able to personally work with and know its benefits that will lead to drastic changes within HVAC in Australia.

Finest professional hour

Selling our first bottle of refrigerant. The amount of time and effort that goes into the first sale for anything is the greatest achievement. Knowing that it can be done, and that it has potential, is very satisfying.

Important lessons

The most important lesson one can learn is that attitude is more important sometimes than the work that is completed. Most people can do a job, but what sets people apart is their enthusiasm, attitude and willingness to try new ideas and innovations to remain successful and competitive in today's market.



Megan Coetzer, Affil.AIRAH

Whom do you most admire?

My father, who's taught me almost everything I know about business and how to be successful in the workplace. I especially admire his honest and hardworking business-place behaviour, upholding the best business practices I have ever seen.

Dream sabbatical

I would love to teach business skills and knowledge to women in poor and undeveloped countries.

What is your motto?

"Always strive for gold, as silver is first loser".

Greatest personal achievement?

Representing Australia in the women's dodgeball team and winning the World Cup last year in Manchester. And yes it's an actual sport if you were wondering.

Favourite book

The Hundred-Year-Old Man Who Climbed Out the Window and Disappeared by Jonas Jonasson.

Favourite film

Too many to count, but off the top of my head: *Captain America*, *Pitch Perfect*, and *Hunt for the Wilderpeople*.

Favourite website

I'm biased and would have to say my company's website. I've worked and developed on this website from the beginning so being able to view analytics and see how people interact with our site is very interesting.

How would you describe yourself?

A hard-working individual who makes the most of every opportunity.

Define success

Success to me is beating the odds, winning in a situation where everyone tells you its impossible, and where your competition is pushing you out.

What does AIRAH membership mean to you?

AIRAH provides the opportunity for members to interact, learn and keep updated with the latest news and information in the ever-changing refrigeration and air conditioning market. ■

2017 membership prices

There have been some slight fee adjustments across the AIRAH member categories.

As with most organisations, the costs of doing business for the Institute

has gone up. With this in mind, there has been fee adjustments for most AIRAH member categories.

- New member fee: \$415
- Affiliate: \$305
- Associate: \$305
- Member: \$345
- Student/apprentice: \$35
- Fellow: \$345

- Retired: \$103
- International first year: \$377
- International second year: \$313
- International student: \$35
- Company membership: \$6,100

For more information, go to www.airah.org.au/join